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Trade Costs and Facilitating Trade: An Asia-Pacific Perspective

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Discussion of methodology for calculating trade costs is available at Duval, Y. and C. Utoktham (2011), Intraregional Trade Costs in Asia: A Primer, Asia-Pacific Development Journal, 18(2), pp. 1-23.

Trade Facilitation (TF)? - Definition



- "the simplification and harmonization of international trade procedures"
- "increasing the cost effectiveness of international trade transactions"

Trade Facilitation? → **Definition** Prepare for Prepare for Import Transport Export Import INVOLVES Financial Procedures Commercial Transport Regulatory Procedures Procedures Procedures Obtain Import/ · Provide Credit • Establish Contract · Establish Transport Export Licenses, etc. Rating Order Goods Contract Provide Customs · Provide Insurance · Advice on Delivery · Collect, Transport Declaration Provide Finance • Execute Payment · Request Payment and Deliver Goods Provide Cargo Packing Provide Waybills, Declaration • Issue Statements Certification Goods Receipts · Apply Trade Security Accreditation Status Reports, etc. Procedures Warehousing · Clear Goods for Export/Import Source: United Nations Centre for Trade Facilitation and Electronic Business (UN/CEFACT), 2008.

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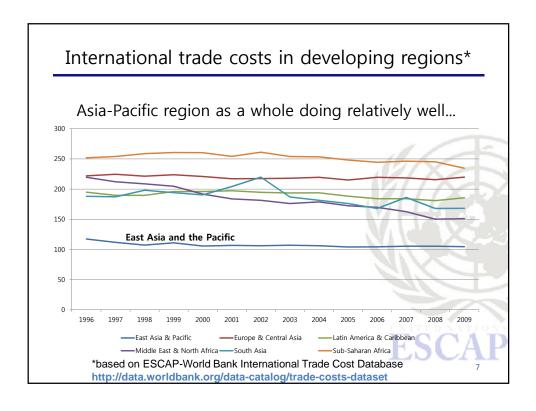
ESCAP-WB Trade Cost: Definition

• Our measure of ad valorem trade costs:

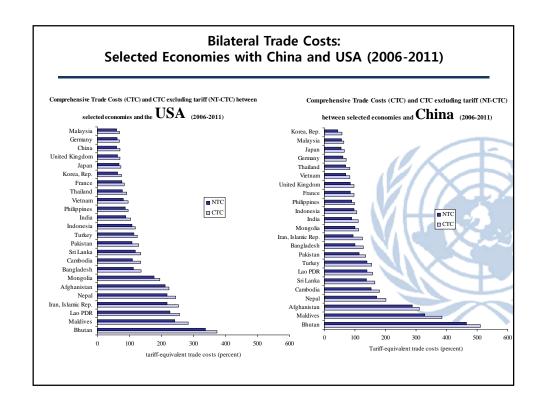
$$\tau_{ij} = \tau_{ji} = \left(\frac{t_{ij}t_{ji}}{t_{ii}t_{jj}}\right)^{\frac{1}{2}} - 1 = \left(\frac{X_{ii}X_{jj}}{X_{ij}X_{ji}}\right)^{\frac{1}{2(\sigma - 1)}} - 1$$

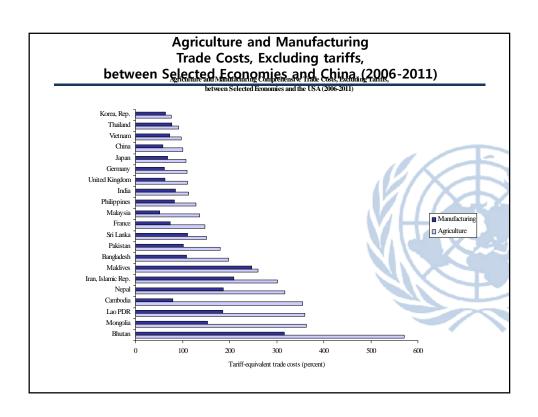
Where

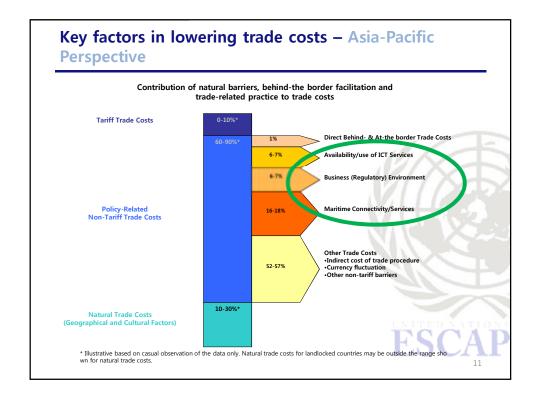
- Tij denotes geometric average trade costs between country i and country j
- tij denotes international trade costs from country i to country j
- $\,-\,$ tji denotes international trade costs from country j to country i
- tii denotes intranational trade costs of country i
- tjj denotes intranational trade costs of country j
- Xij denotes international trade flows from country i to country j
- Xji denotes international trade flows from country j to country i
- Xii denotes intranational trade of country i
- Xjj denotes intranational trade of country j
- $-\sigma$ denotes intra-sectoral elasticity of substitution (which is set = 8)



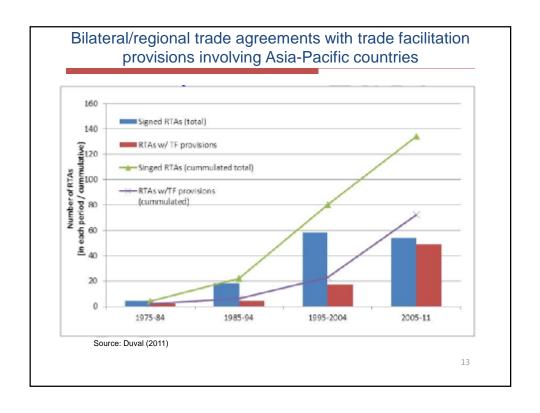
Intra- and Inter-regional trade costs of Asia and the Pacific subregions* North and ASEAN-4 SAARC-4 AUS-NZL Region East Asia-3 ASEAN-4 126 110 (3.08%) (7.94%) (0.74%) (-11.54%) (6.58%) (12.36%) 221 80 East Asia-3 78 52 125 86 63 (7.71%) (-12.09%) (1.85%) (-14.21%) (-5.59%) (-1.36%) (-8.46%) North and Central Asia 381 220 141 296 (7.94%) (-12.09%) (-13.15%) (-14.39%) (-4.86%) (3.46%) South Asia (SAARC-4) 125 126 105 127 115 108 (-0.65%)(-8.08%) (5.96%) (8.26%) Bangladesh, India, Pakistan and Sri Lanka 127 (-11.54%) (-14.39%) (-8.08%)(-5.90%)(-4.67%) European Union (EU-3) 110 86 166 115 102 67 (6.58%) (-5.59%) (-4.86%) (5.96%) (-5.90%) (1.07%) -0.38% (12.36%) (-1.36%) (8.26%) (-4.67%)(1.07%)*Based on ESCAP-World Bank trade cost database, excluding tariff costs. Percentage changes in trade cost between 2001-2004 and 2007-2010 are in parentheses.

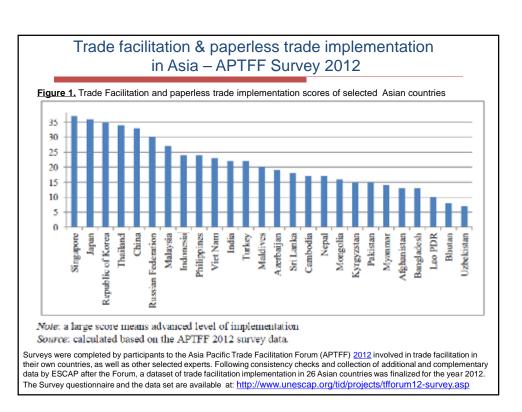


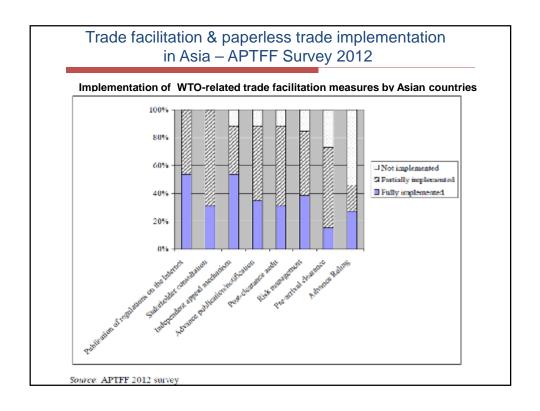


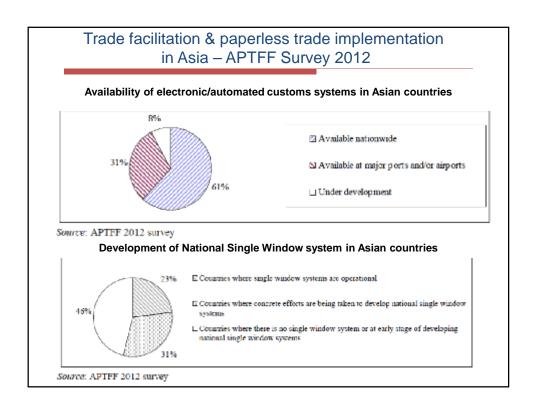








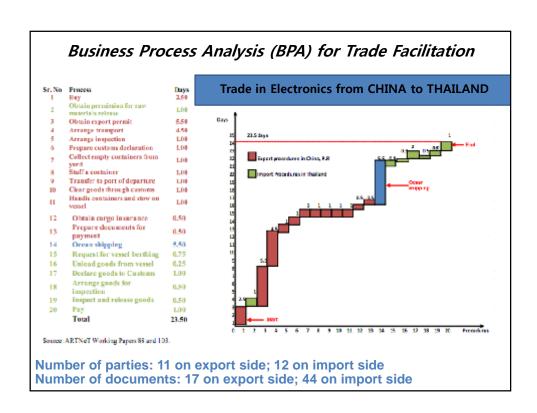




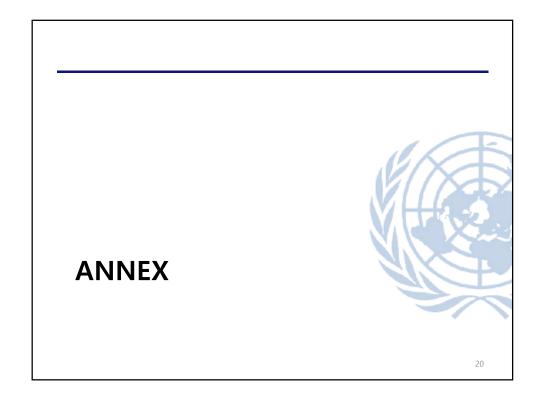
Lessons learned from Asian experience

- Trade facilitation begins at home
 - Strong political will a must
- Institutionalize trade facilitation / assign a lead agency
 - Regular stakeholder consultations
 - Consult and systematically involve the private sector
- Set long-term targets
 - National/regional paperless trade
- Apply information and communication technologies (ICT)
 - Don't forget the legal framework
- Take a holistic approach to trade facilitation in order to identify bottlenecks along the entire supply/transaction chain
 - Services and behind the border measures often key to efficiency
 - Measure progress & update strategy accordingly

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Note: Cartier rensions of the sixtabases are available woon request to the authors.